

FY2016 Financial Results Briefing

May 19, 2017



MEIKO ELECTRONICS CO., LTD.

(Securities Identification Code: 6787)

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FY2016 Results

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FY2017 Plan

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Industry trends

4

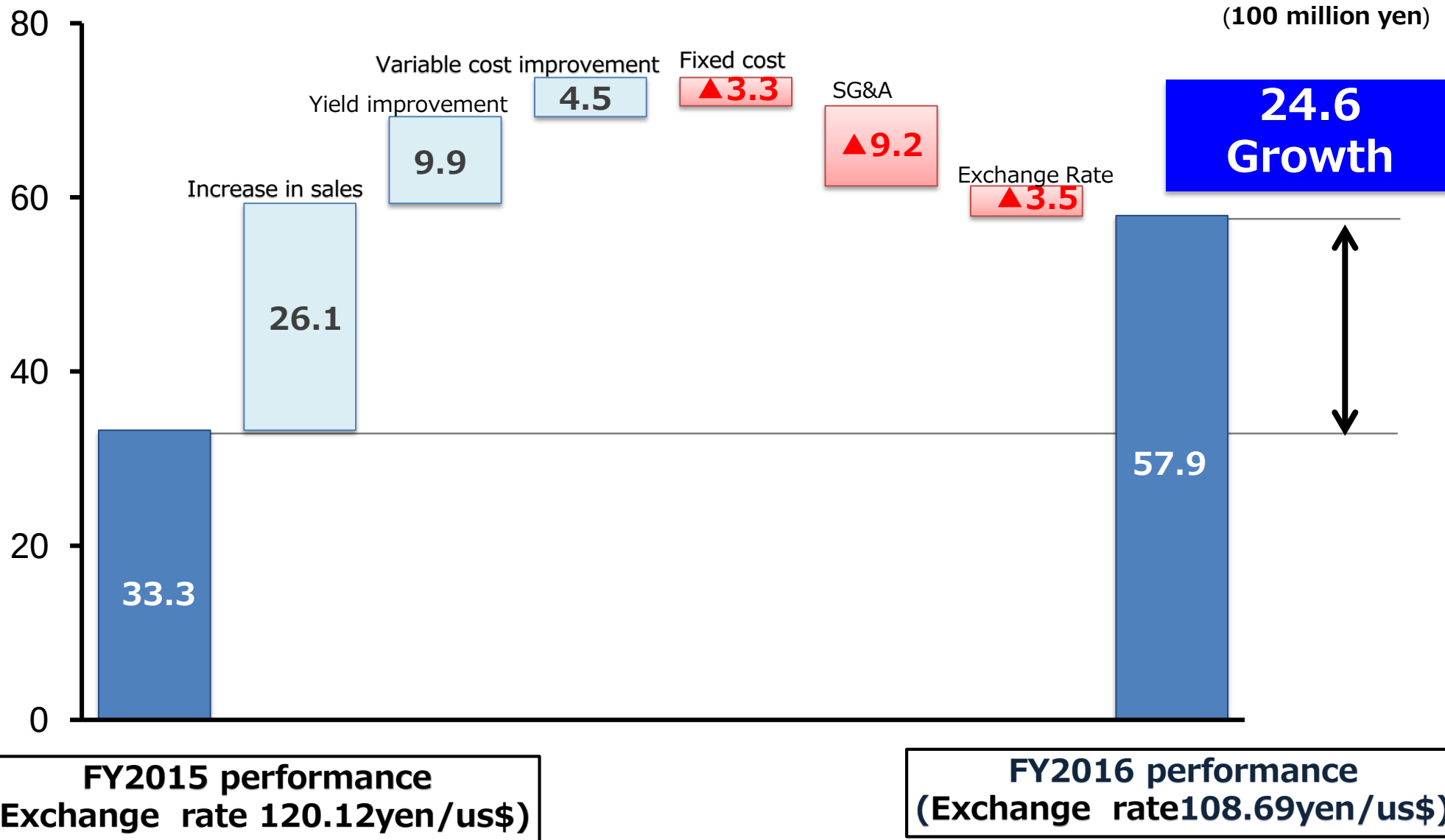
Technology roadmap

FY2016 Consolidated Business Performance

(100 million yen)

	FY2015 performance	FY2016 performance	Year-on-year	
			Increase	%
Net sales	952.9	959.1	+6.2	0.7%
Operating income	33.3 3.5%	57.9 6.0%	+24.6	73.9%
Ordinary income	▲4.9 ▲0.5%	29.8 3.1%	+34.7	-
Net income	▲112.5 ▲11.8%	17.7 1.8%	+130.2	-
Average Exchange rate (Yen/USD)	120.12	108.69		

Analysis of operating profit change FY2015→FY2016



Net sales , Operating income

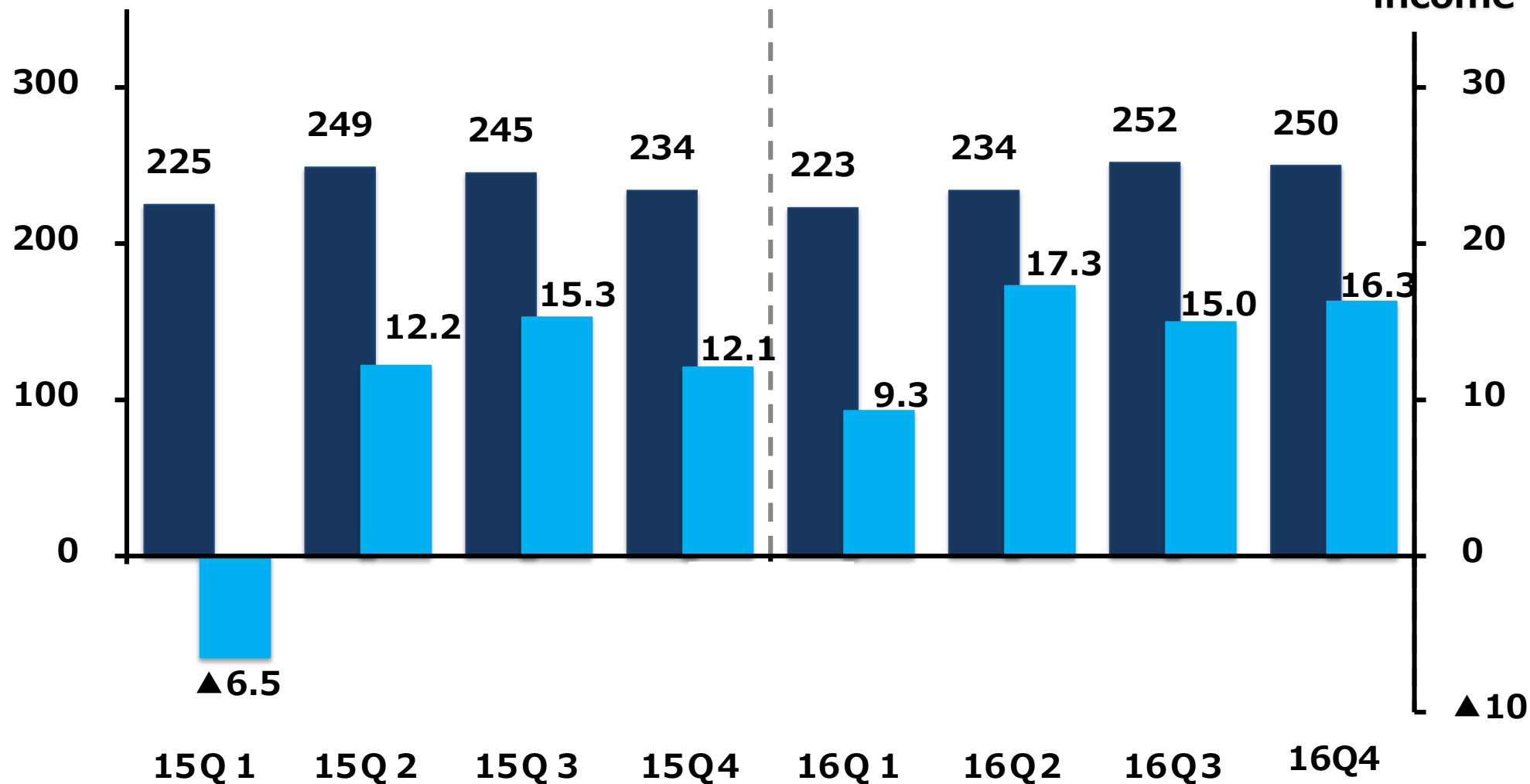
(100 million yen)

Net sales

Net sales

Operating
income

Operating
income

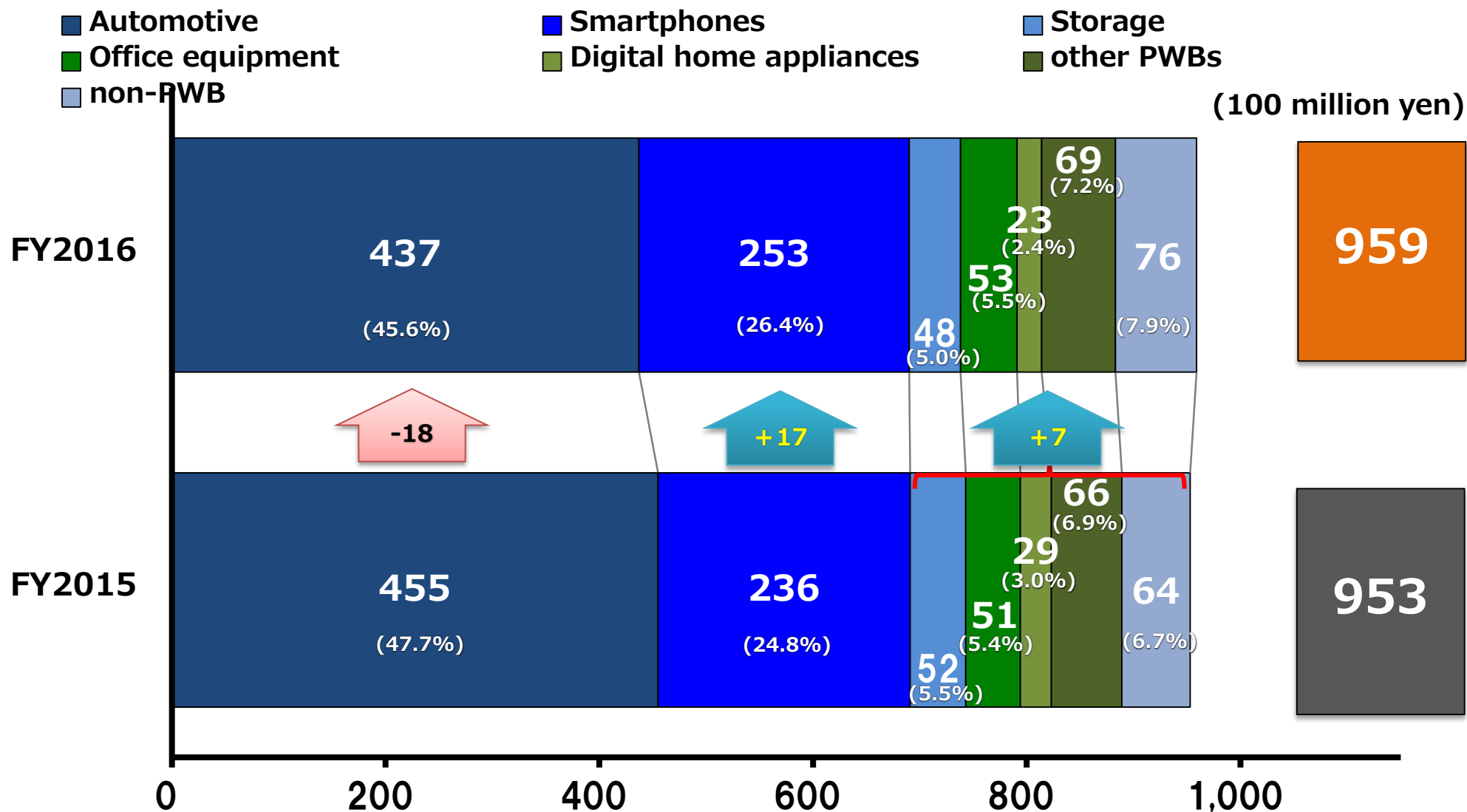


Overseas plants-Financial results FY2016

(100 million yen)

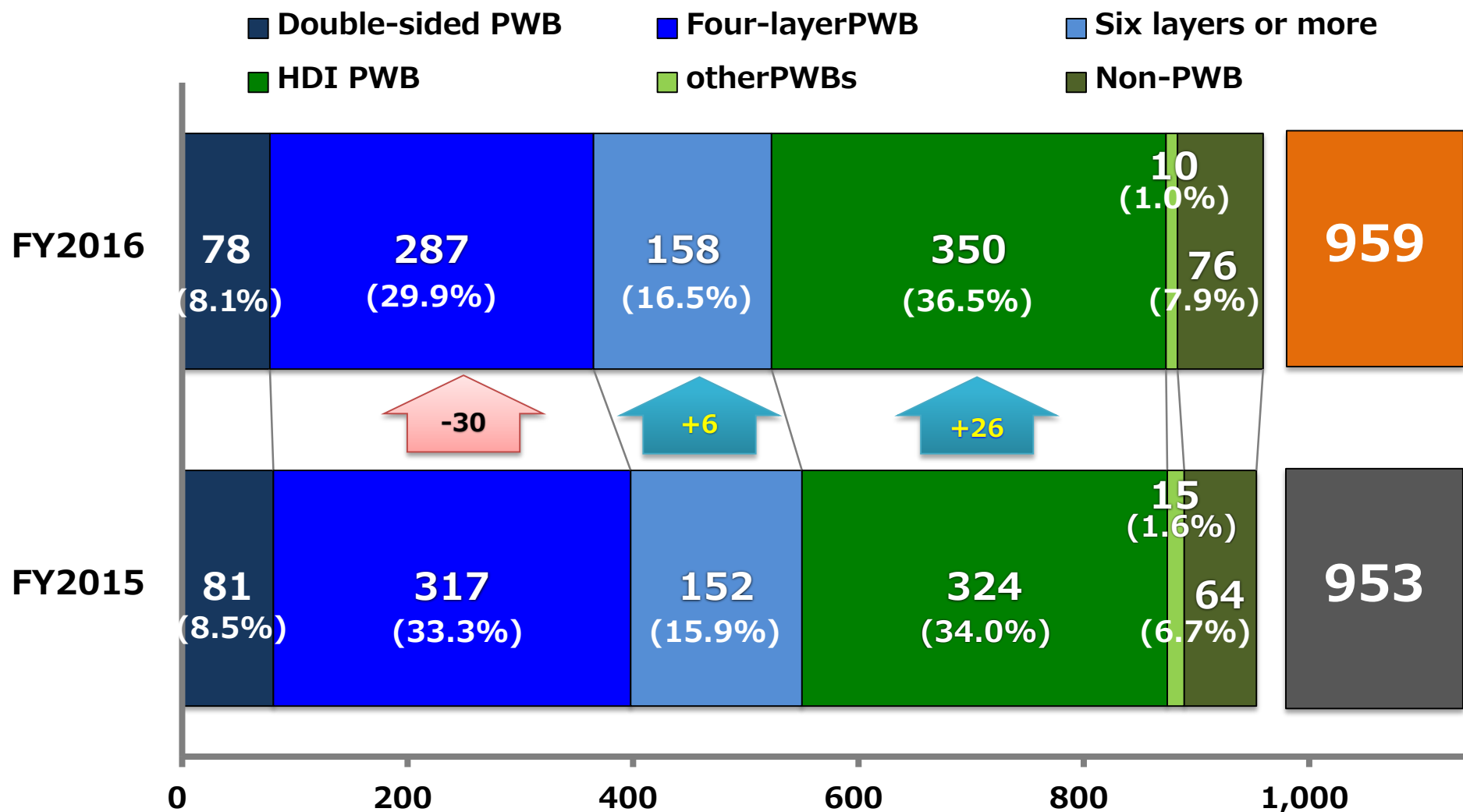
		FY2015 performance	FY2016 performance	Year-on-year	
				Increase	%
Guangzhou	Net sales	319	284	-35	-11.0%
	Operating income	17 5.3%	17 6.0%	0	0.0%
Wuhan	Net sales	320	358	+38	11.9%
	Operating income	5 1.6%	21 5.9%	+16	320.0%
Vietnam	Net sales	166	192	+26	15.7%
	Operating income	9 5.4%	20 10.4%	+11	122.2%
Average Exchange rate (Yen/USD)		120.12	108.69		

By product Application



By product specification

(100 million yen)



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Consolidated financial prospect for FY2017

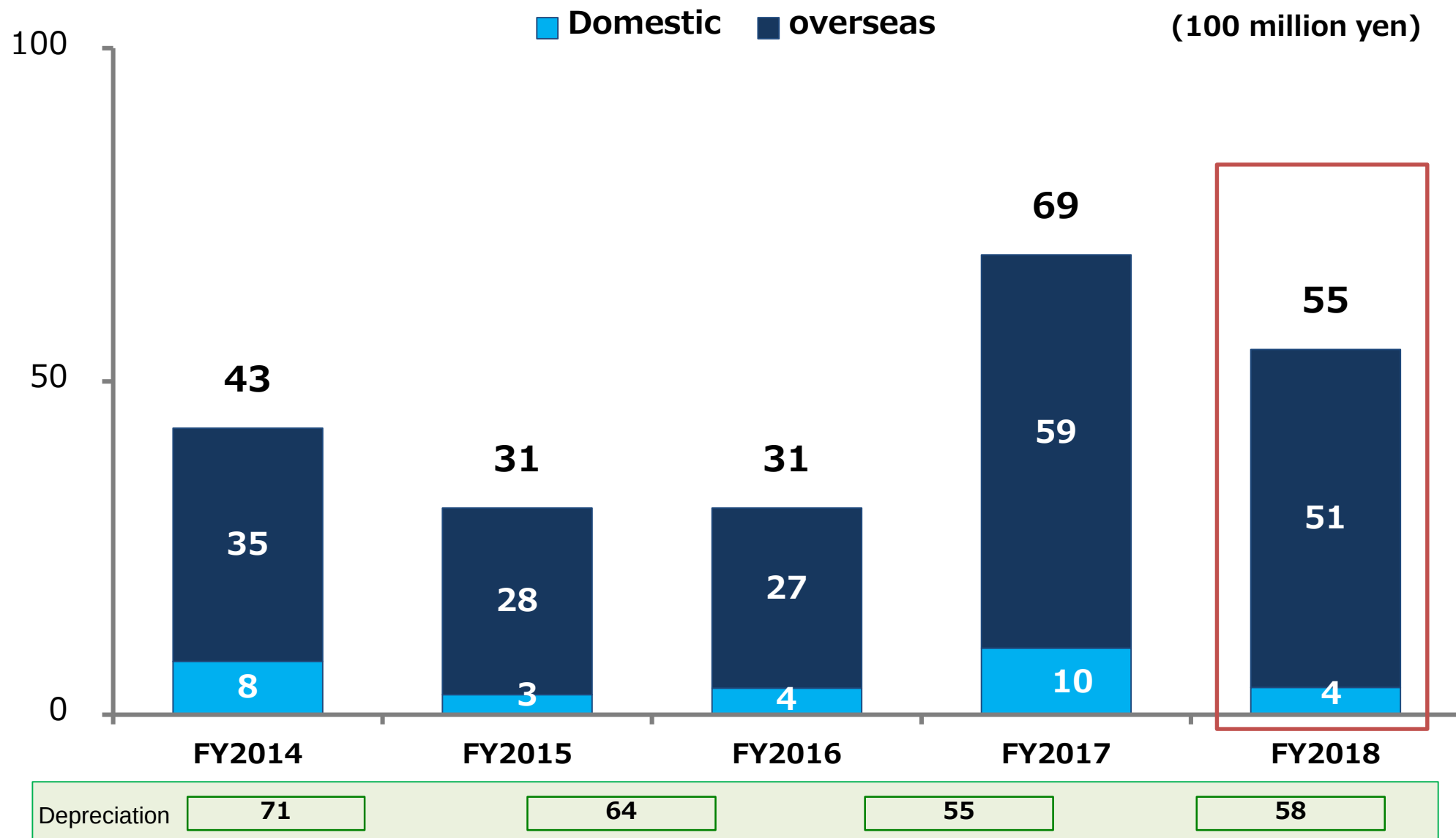
(100 million yen)

	FY2016	FY2017	Year-on-year	
			Increase	%
Net sales	959.1	1,030.0	+70.9	7.4%
Operating income	57.9	62.0	+4.1	7.1%
	6.0%	6.0%		
Ordinary income	29.8	46.0	+16.2	54.4%
	3.1%	4.5%		
Net Income	17.7	36.0	+18.3	103.4%
	1.8%	3.5%		
Average Exchange rate (Yen/USD)	108.69	110.00		

FY2017 Sales plan for Overseas plants (100 million yen)

		FY2016	FY2017	Year-on-year	
				Increase	%
Guangzhou	Net sales	284	250	-34	-12.0%
	Operating income	17	15	-2	-11.8%
		6.0%	6.0%		
Wuhan	Net sales	358	373	15	4.2%
	Operating income	21	22	1	4.8%
		5.9%	5.9%		
Vietnam	Net sales	192	238	46	24.0%
	Operating income	20	25	5	25.0%
		10.4%	10.5%		
Average exchange rate (Yen/USD)		108.69	110.00		

FY2017 Investments



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Industry trends

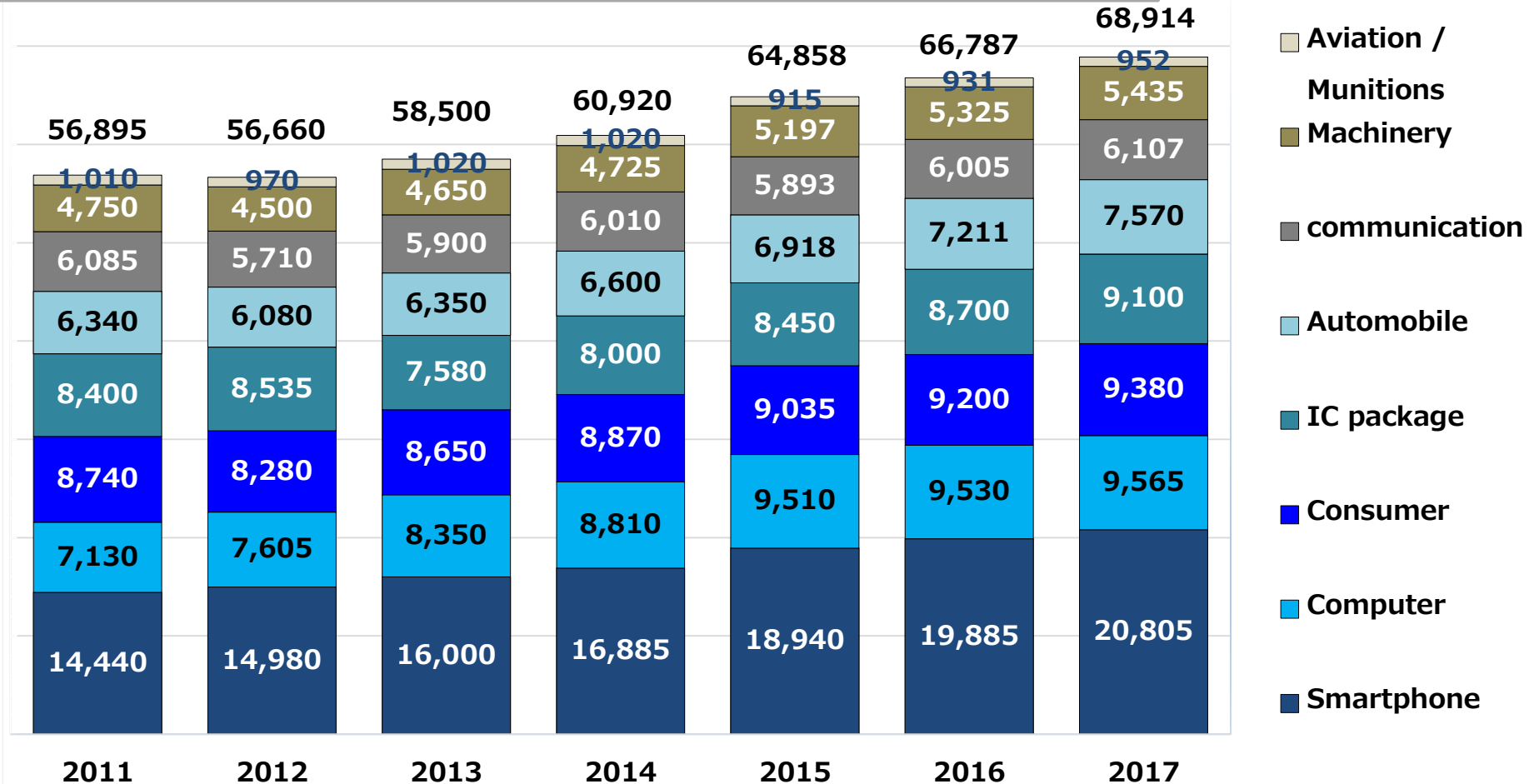
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Technology roadmap

Industry trends –summary-

Expansion trend continues mainly in smartphones and automotive markets

(100 million yen)

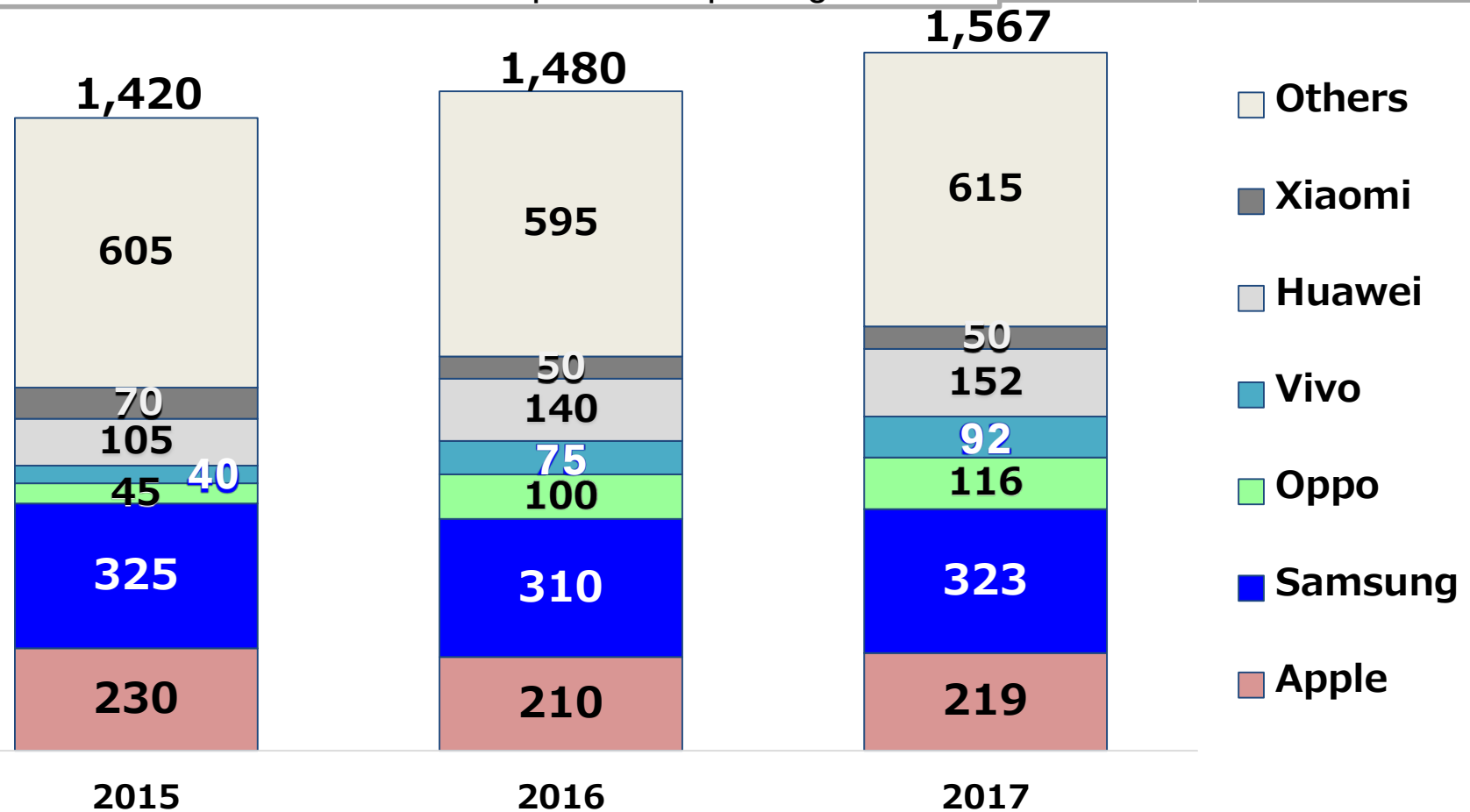


Source : JMS

Industry trends –smartphone-

In the global market, in addition to the global 2 big companies,
the shares of Chinese companies keep rising

(1 million units)

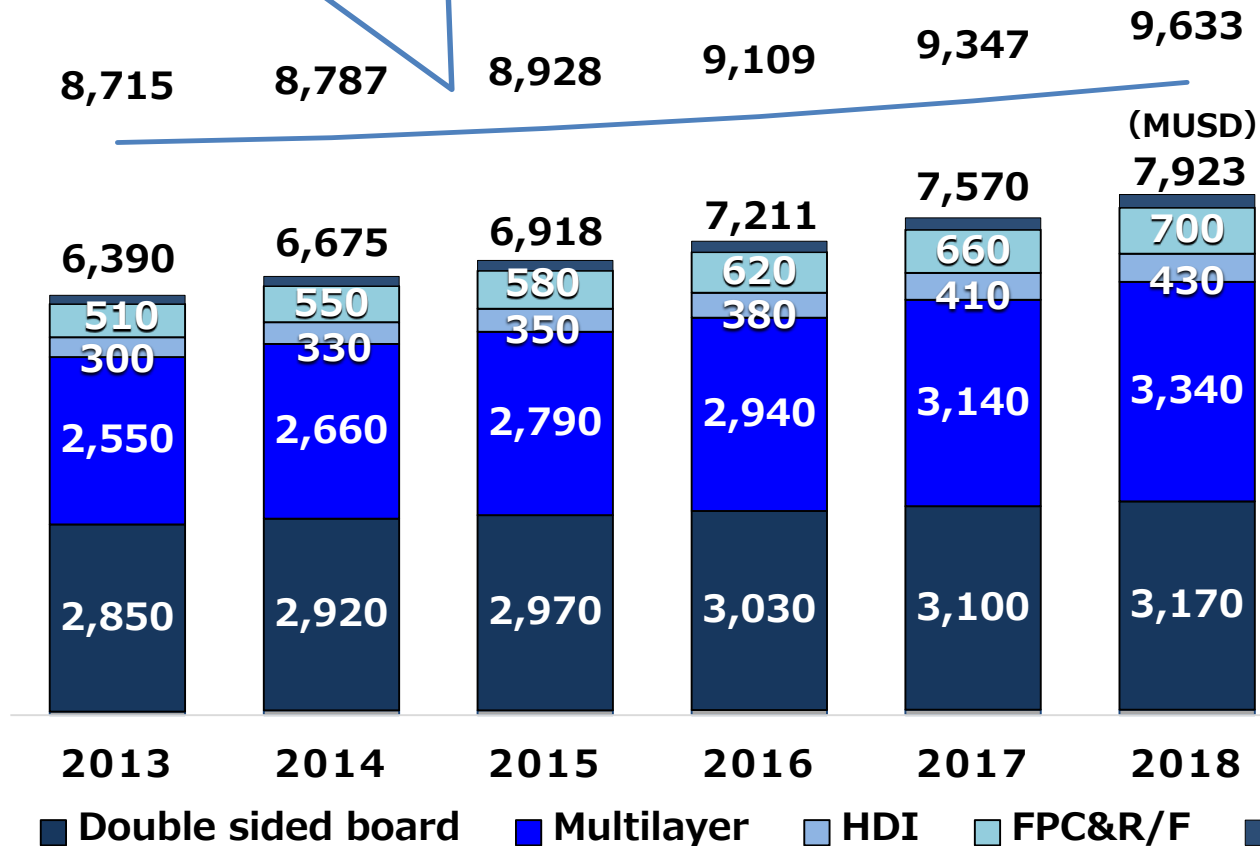


Source : Fujikimera、EMC

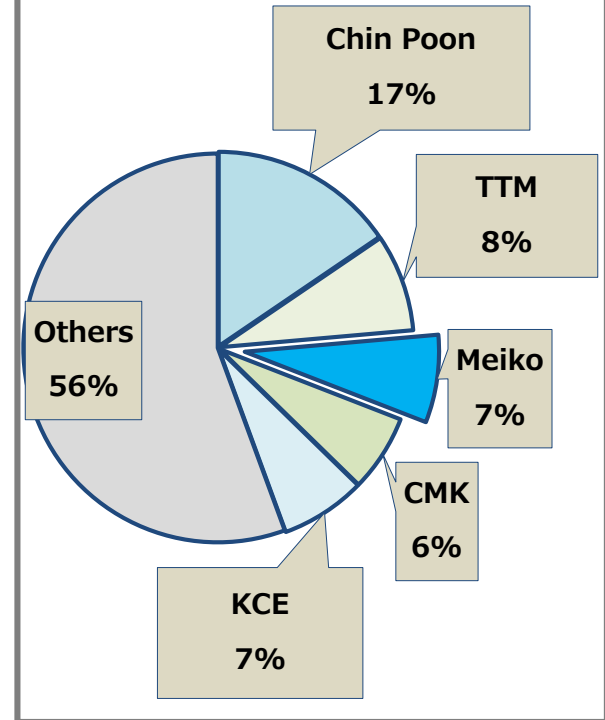
Industry trends –Automobile-

Usage of PWBs in cars is growing faster than the car sales growing rate.

Automotive sales volume
(10k units)



Share in 2016



Source : Fujikimera,JMS

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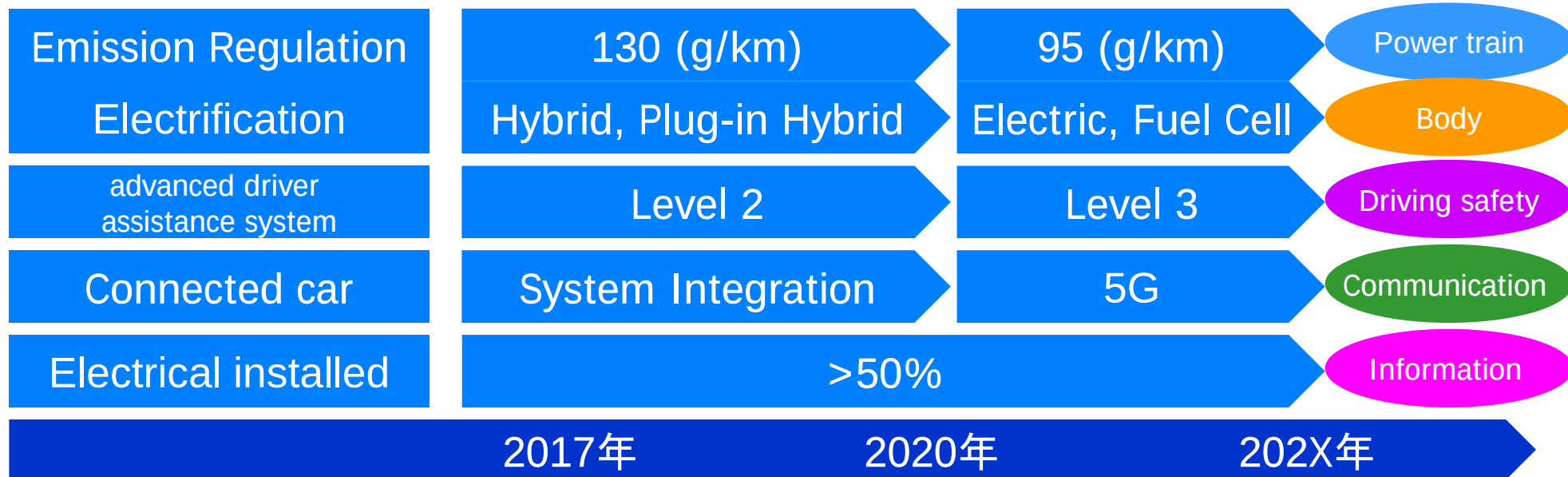
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Industry trends

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Technology roadmap

Automotive Technology Trend



High speed / high frequency
Sensing

Large current / high voltage
High heat dissipation

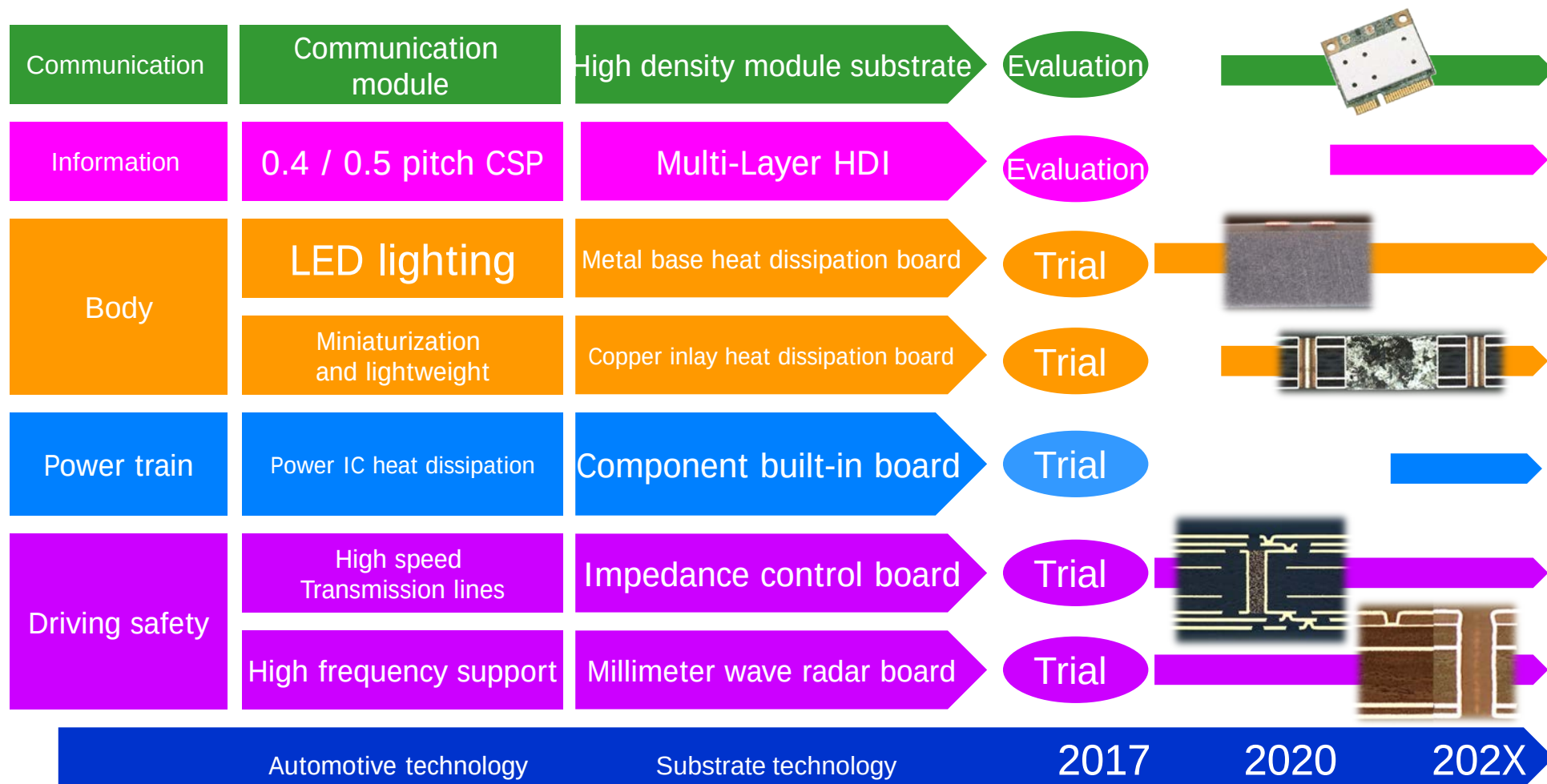


Electro-mechanical integrated

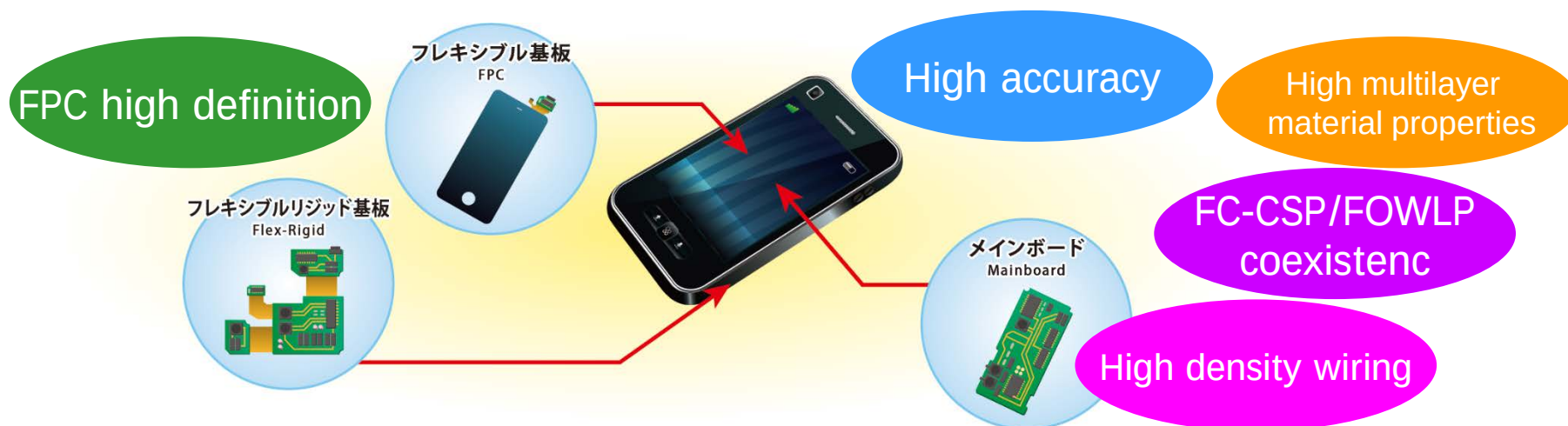
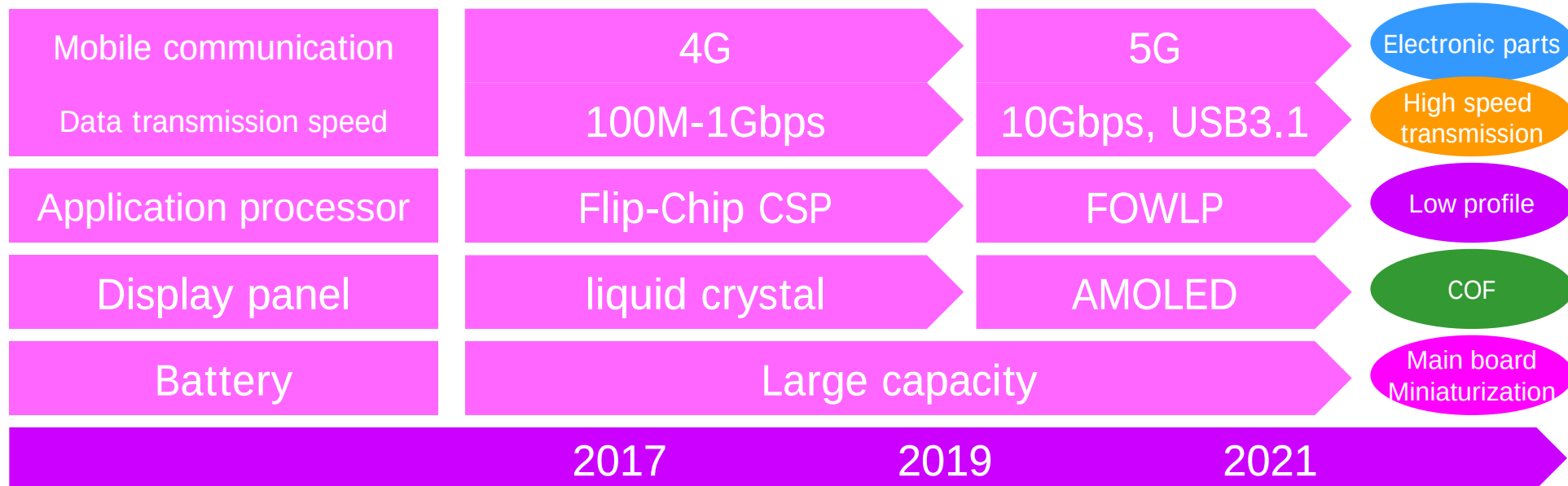
High speed
wide area communication
System integration

Compact and lightweight
High heat dissipation

In-vehicle PWB technology roadmap

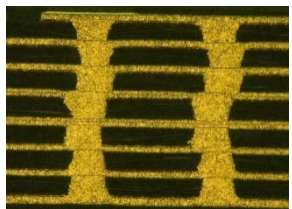
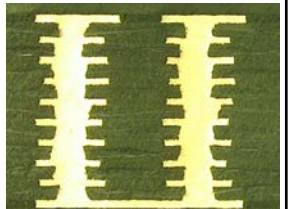
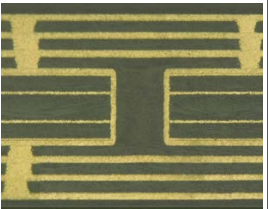
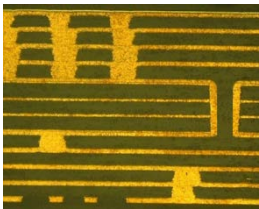


Smartphone PWB technology roadmap

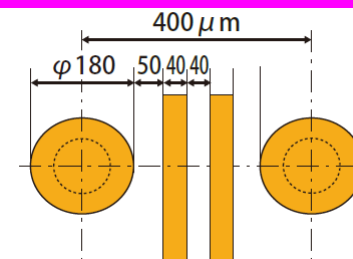


Smartphone mainboard technology roadmap

Electronic parts	Main IC/Sub IC	0.4/0.35mmPitch	0.35/0.3mmPitch
High Layer Ctn	Flagship Midrange/High end	12Layer(5-2-5) 10Layer(2-6-2/3-4-3)	14Layer(6-2-6) 12Layer(3-6-3/4-4-4)
Material properties	Dielectric constant /Heat-resistant	Dk3.5/Tg170°C	Dk3.5/Tg190°C
High density wiring	Line/Space Via/Land	L/S=40/40um 85/180um	L/S=30/40um 75/150um
< Smartphone technology >		< Substrate technology >	
		2017	2019 2021

8 layer Any layer	10 - 12 layer Any layer	10Layer(3-4-3)	12Layer(4-4-4)
Low dielectric material(2013)	Flagship (Mass production)	Mid-range model	High end model
			

Main IC mounting part
Wiring rule





<http://www.meiko-elec.com/>